

ESTIMATING TRAINING SERIES PRESENTED BY

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TRAINING SCHEDULE

SESSION	DATE	TIME
1	Oct 7	1:00 pm est
2	Nov 4	1:00 pm est
3	Dec 2	1:00 pm est
4	Jan 6	1:00 pm est
4	Feb 3	1:00 pm est
6	Mar 3	1:00 pm est

Tell Me More

- The training is free to all Castagra Certified Applicators. Anyone in your company can attend.
- It will be held over Zoom. You can attend one or all sessions. You only have to register once and receive the invite and training link for all six sessions. You will receive a certificate of course completion if you complete all six sessions.
- Each session is 60 minutes and includes a Q&A at the end of each training.

[REGISTER HERE]

COURSE OUTLINE

Estimating Training – October 7th:

Topics Covered:

- Roofing Skills and Processes – The functions of a roofing estimator
- This class is an introduction to estimating. It outlines the skills and processes required to produce successful roofing estimates.

Estimating Training – November 4th:

Topics Covered:

- Roofing Structures, Materials, Processes, and Essentials of Construction Math
- Discuss the terms, types of materials, and math you need to know to estimate successfully

Estimating Training – December 2nd:

Topics Covered:

- Construction Blueprint Reading, Roof Code Requirements, Existing Conditions, Estimating and Bidding Requirements

Estimating Training – January 6th:

Topics Covered:

- Estimating Sequencing, MarkUp vs. Profit

Estimating Training – February 3rd:

Topics Covered:

- How to Write a Sales Proposal, Effective Customer Service, Oral, and Written Communication Effectiveness

Estimating Training – March 3rd:

Topics Covered:

- Construction Documents and The Construction Process, The Submittal Process, RFI and Change Order Best Practices